

Guidance on finding your partners for the Upcoming 24.B Solication

# Housekeeping

Guide to Airmeet, Events, and Key Resources



Hello!

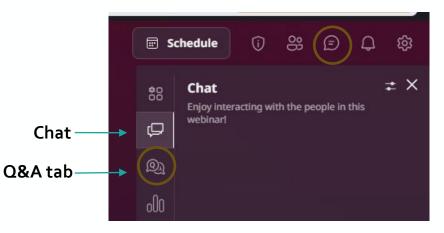
# **Matthew Bigman**

#### Welcome to the Webinar

Objectives:

- Get a brief introduction to the Army STTR program
- Suggestions and upcoming resources for finding Small Business Partners and having a smooth 24.B solication
- Resources for Research Institutions and their partners

- Submit questions in our Q&A tab on the right side
- Feel free to use the chat or search bars to find networking partners



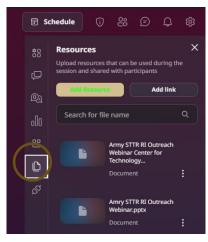
#### Resources

- Slides are available in the resources tab to the right
- Visit Armysttr.com for our mailing list and the latest updates
  - O Early Topic Preview and RI Connections
  - O Links to the BAA Submission portal and other resources
  - O Success Stories and Previous Winner Information
  - O Previous event recordings, interviews, and slides
- Please note that this is general information about Phase I proposals, and is not meant to replace the guidance in the official DoD 24.B BAA
  - Visit The Broad Agency Announcement (BAA) Page for release and final details https://www.dodsbirsttr.mil/submissions/baa-schedule/active-baaannouncements





DeepRadio: Deep Learning for Wireless Communications and Security <u>Intelligent Automation, Inc. (IAI)</u> developed DeepRadio technology p embedded implementation of deep neural networks as a stand-abo characterize radio frequency (RF) spectrum environment in real tim spectrum dynamics. DeepRadio uses deep learning to detect and c function and is communications as wall as constitue immement



# Official STTR Program Inquires

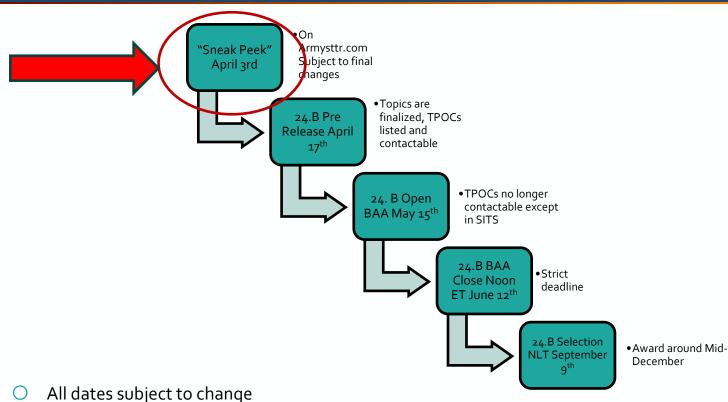
#### O General BAA Questions:

- O DoD Wide Information: https://www.dodsbirsttr.mil/submissions/learning-support/faqs
- O Army Instructions:
  - usarmy.rtp.devcom-arl.mbx.sttr-pmo@army.mil
  - 919-549-4200
- General STTR Program Questions:
  - O Program Wide Information https://www.sbir.gov/tutorials
  - O Army Specific:
    - www.armysttr.com
    - usarmy.rtp.devcom-arl.mbx.sttr-pmo@army.mil
    - 919-549-4200
- O DoD SBIR/STTR Website:
  - O DoD Submission Site
    - https://www.dodsbirsttr.mil
  - O Technical Issues
    - DoDSBIRSupport@reisystems.com

# 24.B Topic preview

What is Army STTR?

#### Army STTR Schedule Overview



## 20 Topics

A24B-T001	Hexavalent Chrome Replacement for Small Caliber Barrels
A24B-T002	Zernike Polynomials via Phase Recovery
A24B-T003	High Reflector Microstructure for 1 Micron Continuous Wave Light and Mid to Long Wave Transmission
A24B-T004	Metamaterials Based on Magnetic Shape Anisotropy for K-band Microwave Applications
A24B-T005	Aluminum Nitride-Based Monolithic Microwave Integrated Circuits
A24B-T006	Fast Charge Silicon Anode Lithium-Ion Cells for Small UAS Systems
A24B-T007	Multicomponent Reduced Order Modeling of Hypersonic Boundary Layers
A24B-T008	Modeling Tools for Army Vehicle (tanks and rotorcraft) Mobility Applications
A24B-T009	High Throughput, High Temperature Mechanical Test Platform
A24B-T010	Leveraging Advanced Computation to better employ Additive Manufacturing
A24B-T011	Efficient Red Micro-LEDs with Pixel Size < 5 Microns for Next-Generation Displays and Visible Light Communication System
A24B-T012	Engineered Bolometer Leg Materials Towards Physics-Limited Thermal Infrared Imaging Arrays
A24B-T013	Underlay Communications with Wide SINR Range
A24B-T014	Phase Change Materials for Enhanced Warfighter Survivability
A24B-T015	Distributed Multithreat Microsensor
A24B-T016	Standoff Detection of Hidden Objects and Personnel In and Around Foliage
A24B-T017	Artic Small-Unmanned Aerial System Automatic Ground Control Point Processing for Terrain Modeling
A24B-T018	Biosynthetic PFAS Alternatives to Provide Omniphobicity
A24B-T019	Additive Manufacturing for Protective Eyewear
A24B-T020	Drone Swarm Detection Using Artificial Intelligence Başed on Ultrafast Neural Networks

## https://www.armysttr.com/24b-topics-1-1

- O Topics List
- Description
- Technology Areas
- Objectives
- Description
- O Phase Information
- O ITAR Information
- References
- Keywords

- O No TPOC information
- O Not final until the official Pre-release
- O But, topics unlikely to be added or see major changes

## What now?

Find your Topic

- Read topics of interest
- Check references
- Consider objectives and Phase I description
- Figure out how you can fit the solution space
- Plan your questions

#### Find your Partner

- Reach to your contacts
- Figure out your gaps/pitch
- Network and research
- Plan your questions

#### **RI** Connections

- Coming online shortly
- Searchable list of Research Institutions interested in specific topics
- Form email contact
- Kickstart your search with new leads
- All Research Institutions manually verified for eligibility
- Regularly updated through the end of the BAA

#### https://www.armysttr.com/networking

Army STTR

Home Process STTR Topics Success Events Submission Support Links Search in

#### **RI-SB** Connection

Filter By:			
Research Institution	Topic of Interest	Add Keyword	
Choose an option 🗸	Choose an option 👻	Enter Keyword	C Reset All Filters
Possarch Institution	Topic of Interact	Interact/Skille	

# **Upcoming Events**

Chances to learn more

#### Virtually Meet Partners

# **Micro-networking**

Upcoming, mini webinars for virtual networking in common topic clusters. 15-minute overview, up to 30 minutes to network



All topics but Too4/To14



Army Research Laboratory Virginia Tech Applied Research Corporation

# **ARL STTR Industry Day**

## Other upcoming events

- Contracting Help
- Administrative Advice
- Success Stories
- Phase II Planning



## **Basic STTR Partnering Requirements**

- The **small business** performs at least 40% of the work, and the **partner Research institutions** at least 30%
  - Remaining work may be done by either party or outsourced
- The small business is the prime, must register at sma.gov and have a CAGE code for DSIP
- The **small business** must be over 50% US-citizen-owned or permanent resident aliens (or Native-tribe-owned), and the RI should be a US based institution (also a joint venture rules)
- For an STTR award, the SBC and RI must, prior to award, sign an intellectual property agreement identifying the sharing of rights to data
- **Research institutions** can be the following:
  - US Nonprofit college or university
  - Domestic nonprofit scientific/research organization
  - Federally Funded R&D Centers (FFRDC, contractor operated)



## More Resources

- Phase Zero and State Matching Programs <a href="https://www.sbir.gov/local-assistance">https://www.sbir.gov/local-assistance</a>
- Economic Development Authorities
- University Outreach Offices
- Incubators and Accelerators
- Federal Lab Consortium
- USPTO

FAST organizations conduct outreach, training, and mentoring for potential SBIR/STTR applicants and awardees, with a focus on increasing successful applications from underserved communities. Helpful Links

https://www.sbir.gov/support-organizations

https://www.sbir.gov/accelerators

https://federallabs.org/flc-business/about-flcbusiness-77c1c2a816321eb2ce47b44233b73840

https://www.uspto.gov/learning-andresources/startup-resources



# Networking During our Virtual Events

- Check out profiles (and build your profile) of active participants
- Visit tables related to research/geographics matching your needs
- Use the chat and private messages to reach out to people
- Have a story and a pitch
- Ask promising leads for their contact information
- Plan some topical icebreakers Ex:
  - Which topics in this research area interest your team?
  - What did you think about topic author's (thoughts)?
  - What's something that surprised you about Army needs (relevant to the topic)?
  - What's your "moonshot" plan for this area/topic if you could do one?
  - What breakthrough would make this topic infinitely easier to address?
  - What excites you the most about this topic or area?

#### Let VT-ARC know what you need for better virtual networking in the post event Survey

#### Next Steps

- Find a Topic that fits
- Sign up at Armysttr.com
- Get your SB Paperwork
  Done
- Watch Past Webinars
- Read past BAAs and solicitations

- Check out upcoming Army STTR events
- Prerelease April 17<sup>th</sup>
- Industry Day April 24/25
  Micro Networking in-between the above
- Fill out the survey

## THANK YOU FOR ATTENDING!

#### Please complete the event survey



https://www.surveymonke y.com/r/DR6Q5R7

Let us know how we can help you!



#### Sign up on Armysttr.com



#### www.Armysttr.com

Follow for upcoming events and information/updates for the 24.B cycle